



## MAKE THAT DISTINCTION

**WE WANT OUR MEMBERS TO THRIVE. AS A VINPRO MEMBER YOU GET THE FOLLOWING BENEFITS:**

All prices exclude VAT of 15%, and are valid until 31 July 2020.

Fee structure is a guideline, contact us for a custom-made quotation.

BENEFIT	WINE GRAPE PRODUCER	WINE GRAPE & WINE PRODUCER (Private Cellar or Wine Estate)	WINE PROCESSOR (Producer Cellar)	ASSOCIATED MEMBER	NON-MEMBER
<b>PUBLICATIONS, NOTICES, EVENTS &amp; PRESENTATIONS</b>					
WineLand Magazine (monthly)	INCLUDED	INCLUDED	INCLUDED	INCLUDED	R450/annum
Vinpro Cost Guide (annually)	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
Press releases, information packs and other strategic information (technical, business, legislation, etc).	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
Snap Shot Industry Indicator e-mail (monthly): exchange rates, dam levels, exports, domestic sales, etc.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
Cellar Update e-mail (monthly): environmental scan for strategic decision-making.	NO ACCESS	INCLUDED	INCLUDED	NO ACCESS	NO ACCESS
Notifications of important events, such as technical workshops, seminars, information days, training sessions, etc.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	ACCESS
Nedbank Vinpro Information Day	R300 member discount (2 person limit)	R300 member discount (2 person limit)	R300 member discount (2 person limit)	R300 member discount (1 person limit)	FULL PRICE
Presentations: technical, economic, strategic, industry overview, etc.	Quote on request	Quote on request	Quote on request	Quote on request	Quote on request

BENEFIT	WINE GRAPE PRODUCER	WINE GRAPE & WINE PRODUCER (Private Cellar or Wine Estate)	WINE PROCESSOR (Producer Cellar)	ASSOCIATED MEMBER	NON-MEMBER
<b>SERVICES</b>					
<b>SOIL SCIENCE, GIS &amp; VITICULTURE</b>					
Ad hoc consultation	R945/hour	R945/hour	R945/hour	R945/hour	R1 200/hour
<b>Contracts</b>					
Contract 2: 0.5 days/month	R920/hour R3 680/month	R920/hour R3 680/month	R920/hour R3 680/month	R920/hour R3 680/month	R1 200/hour R4 800/month
Contract 3: 0.5 days/month plus 12 hours ad hoc	R900/hour R4 500/month	R900/hour R4 500/month	R900/hour R4 500/month	R900/hour R4 500/month	R1 200/hour R6 000/month
Contract 4: 1 day/month	R870/hour R6 525/month	R870/hour R6 525/month	R870/hour R6 525/month	R870/hour R6 525/month	R1 200/hour R9 000/month
Contract 5: 2 days/month	R825/hour R12 375/month	R825/hour R12 375/month	R825/hour R12 375/month	R825/hour R12 375/month	R1 200/hour R18 000/month
Contract 6: 4 days/month	R805/hour R24 150/month	R805/hour R24 150/month	R805/hour R24 150/month	R805/hour R24 150/month	R1 200/hour R36 000/month
Inclusion of external viticulturist in consultation network	R600/month	R600/month	R600/month	R600/month	NO ACCESS
<b>AGRICULTURAL ECONOMICS</b>					
Ad hoc consultation	R950/hour	R950/hour	R950/hour	R950/hour	R1 045/hour
Feasibility assessments per study	R12 500 – R20 000	R12 500 – R20 000	R12 500 – R20 000	R12 500 – R20 000	R13 500 – R21 000
Due Diligence	Quoted per case	Quoted per case	Quoted per case	Quoted per case	Quoted per case
Rental calculation per case	R7 850	R7 850	R7 850	R7 850	R8 500
Basic feasibility live model	R5 000	R5 000	R5 000	R5 000	R6 500
Establishment calculations	R475	R475	R475	R475	R1 045
Harvest machine running costs	R475	R475	R475	R475	R1 045
Cash-flow PDF	R475	R475	R475	R475	R1 045
Participation in Production Plan Survey	INCLUDED	INCLUDED	INCLUDED	INCLUDED	ACCESS
<b>TRANSFORMATION &amp; DEVELOPMENT</b>					
Advice to address BEE scorecard gaps.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
BEE Linkages co-ordination between BEE businesses and commercial companies.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	ACCESS
Advice on available BEE funding and application processes.	Quote on request	Quote on request	Quote on request	Quote on request	NO ACCESS

BENEFIT	WINE GRAPE PRODUCER	WINE GRAPE & WINE PRODUCER (Private Cellar or Wine Estate)	WINE PROCESSOR (Producer Cellar)	ASSOCIATED MEMBER	NON-MEMBER
<b>OTHER</b>					
<b>ETHICAL TRADE (funded by Vinpro Foundation*)</b>					
First subsidy claim on completion of WIETA audit	R2 500	R2 500	R2 500	R 2 500	NO ACCESS
Second subsidy claim on completion of WIETA audit	R1 250	R1 250	R1 250	R1 250	NO ACCESS

\* The Vinpro Foundation is an independent entity that funds and supports the development of people, broad-based throughout the industry.