

## MAKE THAT DISTINCTION

**WE WANT OUR MEMBERS TO THRIVE. AS A VINPRO MEMBER YOU GET THE FOLLOWING BENEFITS:**

All prices exclude VAT of 15%, and are valid until 30 June 2018.

Fee structure is a guideline, contact us for a custom-made quotation.

BENEFIT	WINE GRAPE PRODUCER	WINE GRAPE & WINE PRODUCER (Private Cellar or Wine Estate)	WINE PROCESSOR (Producer Cellar)	ASSOCIATED MEMBER	NON-MEMBER
<b>PUBLICATIONS, NOTICES, EVENTS &amp; PRESENTATIONS</b>					
WineLand Magazine (monthly)	INCLUDED	INCLUDED	INCLUDED	INCLUDED	R425/annum
Vinpro Cost Guide (annually)	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
Press releases, information packs and other strategic information (technical, business, legislation, etc).	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
Snap Shot Industry Indicator e-mail (monthly): exchange rates, dam levels, exports, domestic sales, etc.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
Cellar Update e-mail (monthly): environmental scan for strategic decision-making.	NO ACCESS	INCLUDED	INCLUDED	NO ACCESS	NO ACCESS
Notifications of important events, such as technical workshops, seminars, information days, training sessions, etc.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	ACCESS
Nedbank Vinpro Information Day	R300 member discount (2 person limit)	R300 member discount (2 person limit)	R300 member discount (2 person limit)	R300 member discount (1 person limit)	FULL PRICE
Presentations: technical, economic, strategic, industry overview, etc.	Quote on request	Quote on request	Quote on request	Quote on request	Quote on request

BENEFIT	WINE GRAPE PRODUCER	WINE GRAPE & WINE PRODUCER (Private Cellar or Wine Estate)	WINE PROCESSOR (Producer Cellar)	ASSOCIATED MEMBER	NON-MEMBER
<b>SERVICES</b>					
<b>SOIL SCIENCE, GIS &amp; VITICULTURE</b>					
Ad hoc consultation	R820/hour	R820/hour	R820/hour	R820/hour	R1 000/hour
<b>Contracts</b>					
Contract 1: 0.5 days/month	R805/hour R3 220/month	R805/hour R3 220/month	R805/hour R3 220/month	R805/hour R3 220/month	R1 000/hour R4 000/month
Contract 2: 0.5 days/month plus 12 hours ad hoc	R785/hour R3925/month	R785/hour R3925/month	R785/hour R3925/month	R785/hour R3925/month	R1 000/hour R5 000/month
Contract 3: 1 day/month	R755/hour R5 663/month	R755/hour R5 663/month	R755/hour R5 663/month	R755/hour R5 663/month	R1 000/hour R7 500/month
Contract 4: 2 days/month	R720/hour R10 800/month	R720/hour R10 800/month	R720/hour R10 800/month	R720/hour R10 800/month	R1 000/hour R15 000/month
Contract 5: 4 days/month	R700/hour R21 000/month	R700/hour R21 000/month	R700/hour R21 000/month	R700/hour R21 000/month	R1 000/hour R30 000/month
Inclusion of external viticulturist in consultation network	R525/month	R525/month	R525/month	R525/month	NO ACCESS
<b>AGRICULTURAL ECONOMICS</b>					
Ad hoc consultation	R950/hour	R950/hour	R950/hour	R950/hour	R1 045/hour
In court appearances	R1 045/hour	R1 045/hour	R1 045/hour	R1 045/hour	R1 150/hour
Damage assessments per study	R3 800 – R6 650	R3 800 – R6 650	R3 800 – R6 650	R3 800 – R6 650	R4 600 – R8 050
Feasibility assessments per study	R11 400 – R19 000	R11 400 – R19 000	R11 400 – R19 000	R11 400 – R19 000	R12 540 – R20 900
Rental calculation per case	R7 600	R7 600	R7 600	R7 600	R8 360
Basic feasibility live model	R5 000	R5 000	R5 000	R5 000	R5 500
Establishment calculations	R475	R475	R475	R475	R1 045
Harvest machine running costs	R475	R475	R475	R475	R1 045
Cash-flow PDF	R475	R475	R475	R475	R1 045
Participation in Production Plan Survey	INCLUDED	INCLUDED	INCLUDED	INCLUDED	ACCESS
<b>TRANSFORMATION &amp; DEVELOPMENT</b>					
Advice to address BEE scorecard gaps.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	NO ACCESS
BEE Linkages co-ordination between BEE businesses and commercial companies.	INCLUDED	INCLUDED	INCLUDED	INCLUDED	ACCESS
Advice on available BEE funding and application processes.	Quote on request	Quote on request	Quote on request	Quote on request	NO ACCESS

BENEFIT	WINE GRAPE PRODUCER	WINE GRAPE & WINE PRODUCER (Private Cellar or Wine Estate)	WINE PROCESSOR (Producer Cellar)	ASSOCIATED MEMBER	NON-MEMBER
<b>OTHER</b>					
<b>ETHICAL TRADE (funded by Vinpro Foundation*)</b>					
Subsidy on completion of first WIETA audit.	R2 500	R2 500	R2 500	R 2 500	NO ACCESS
Subsidy on completion of second WIETA audit.	R1 250	R1 250	R1 250	R1 250	NO ACCESS

\* The Vinpro Foundation is an independent entity that funds and supports the development of people, broad-based throughout the industry.